

TOP LOGISTICS COMPANY

Hires Lean Tech to quickly scale
software development team



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Since its foundation in 2019, Lean Tech has become a true technology partner with customers in the logistics sector. **Our expertise enables us to understand our customer's specific needs** and provide unique talent to grow their software development teams.

SCALING TO MEET CUSTOMER NEEDS

In 2021, Lean Tech partnered with one of the top 100 logistics players in U.S. transportation.

A 3PL, the client has a technology-focused culture and was searching for a way to grow its software development team to ensure the client met the needs of its customers.



INITIAL REQUEST

5 DEVELOPERS:

[2 FRONTEND
2 BACKEND
1 FULL-STACK RESOURCE]

Thanks to our established recruitment and hiring processes, Lean Tech found the perfect candidates and had them **set up and ready to work in less than 30 days.**

As the client's software development process became more efficient and productive, they decided to hire additional talent, and **now have a team of 34 developers staffed through Lean Tech.**

RESULTS

- ✓ A highly efficient team
- ✓ Increased productivity
- ✓ Excellent team cohesion
- ✓ Low attrition rate
- ✓ 5X growth

Why was this partnership successful?

The reasons this partnership succeeded are two-fold: Lean Tech's expertise and the client's willingness to work closely with developers located remotely.

The partnership also relied on the following:

- **Weekly client meetings** with Lean Tech developers.
- **Quarterly client visits** with Lean Tech developers.
- **QBRs** to ensure alignment.
- **Seamless integration** with the client's tools.
- A perfect match of client and Lean Tech **culture.**
- Top-down approach of hiring leaders first to establish **accountability.**
- All new team members vetted by Lean Tech developers to **ensure business continuity.**



“Being able to give our clients what they need to succeed is essential to us. At Lean Tech, we don’t just provide a team; we help our clients with strategies and additional services, to continuously improve their businesses and turn them into leaders within their industry.”



Sebastian Martheyn
Director of Placement
Lean Tech

THE LEAN TECH WAY

How do we build highly efficient software development teams?

- ✓ **Expertise** in the software development industry
- ✓ Full responsibility for the **onboarding process**
- ✓ Accessing the top 3% of Latin American talent
- ✓ Bench pool of **top technologies** in the industry
- ✓ Established software development **best practices**
- ✓ **40% faster hiring process**
- ✓ **Single digit attrition rate**
- ✓ **Seamless scalability**